

Ernest Lansford

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PROFESSIONAL SUMMARY

Dedicated and versatile cybersecurity graduate with extensive experience in retail leadership, team development, and customer-focused operations. Passionate about training, technology, and process improvement with a natural aptitude for connecting ideas and identifying solutions others may overlook. Proven ability to lead teams, manage complex projects, and support organizational growth, now pivoting into the cybersecurity field with a solid technical foundation and industry certifications.

CERTIFICATIONS & LICENSURES

CompTIA ITF+	Earned : 11/2021	
(ISC) ² Certified in Cybersecurity	Earned : 3/2024	Expires : 3/2027

SKILLS

Customer Service | Inventory Management | Team Building and Leadership | Training | Time Management | Problem Solving | Compliance | Microsoft Office | Problem Solving | Physical Security | SQL | Visual Basic | Incident Response | Disaster Recovery | Access Control | Network Security | Security Principles | Security Operations | Business Continuity | Cybersecurity | Wireless Networking | Infrastructure | Programming Concepts | Database Fundamentals | Business Continuity | Relational Databases | Software Development | Applications and Software

EDUCATION

Southern New Hampshire University, Manchester, NH

Bachelor of Science in Cybersecurity

August 2025

ACADEMIC/NOTABLE PROJECTS

Online Grocery Department Launch – Walmart, Jasper, GA: Selected to lead the launch of a new online grocery department from the ground up. Oversaw staffing, construction coordination, merchandising, and community promotion. Successfully grew order volume from 55 on opening day to over 1,000 per week within four years

PROFESSIONAL EXPERIENCE

Assistant Manager/Coach Walmart (Georgia)	February 2004 – Present
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- Served two years as a corporate trainer at the Walmart Academy (Woodstock, GA).
- Contributed to growing annual sales from \$60M to \$90M (Jasper) and \$70M to \$100M (Dalton).
- Exceeded financial goals 8 of 9 years at the Dalton location.
- Consistently met/exceeded safety, sanitation, and compliance standards.
- Mentored two associates from entry-level to salaried management roles.

Castmember

September 1992 – May 2003

Walt Disney World (Lake Buena Vista, FL)

- Delivered world-class customer service across 7+ departments.
- Collaborated with diverse, global teams and contributed to cross-cultural engagement.
- Helped define and implement the role of the Labor Management team within park operations.